



# ***ACQUISITION MANAGEMENT: The Future of Procurement***

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# • ***Current State***

**Federal Sector  
(Contract Management)**

**Commercial Sector  
(Purchasing)**

**State & Local Sector  
(Purchasing)**

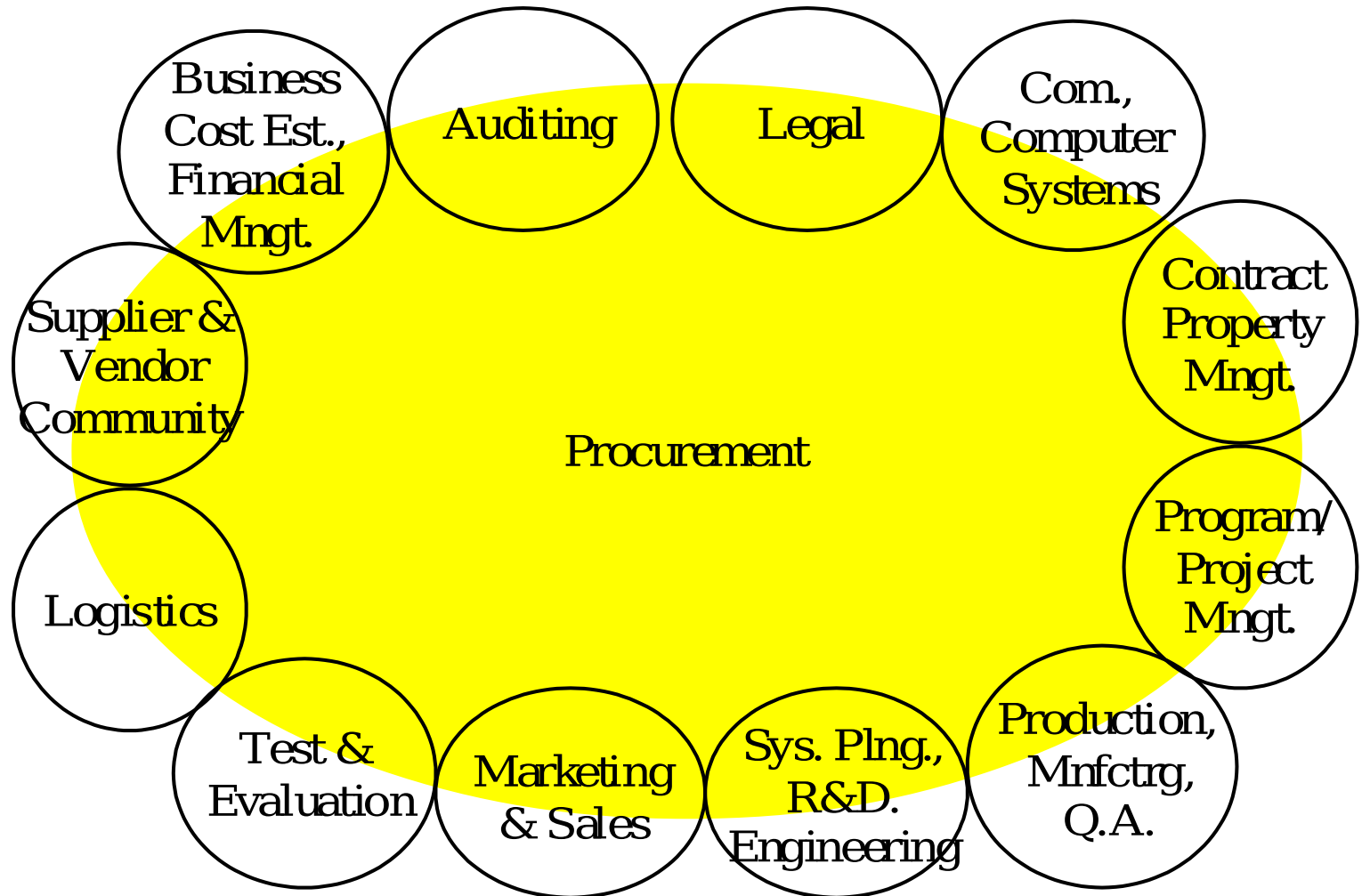


# • ***Intermediate State***

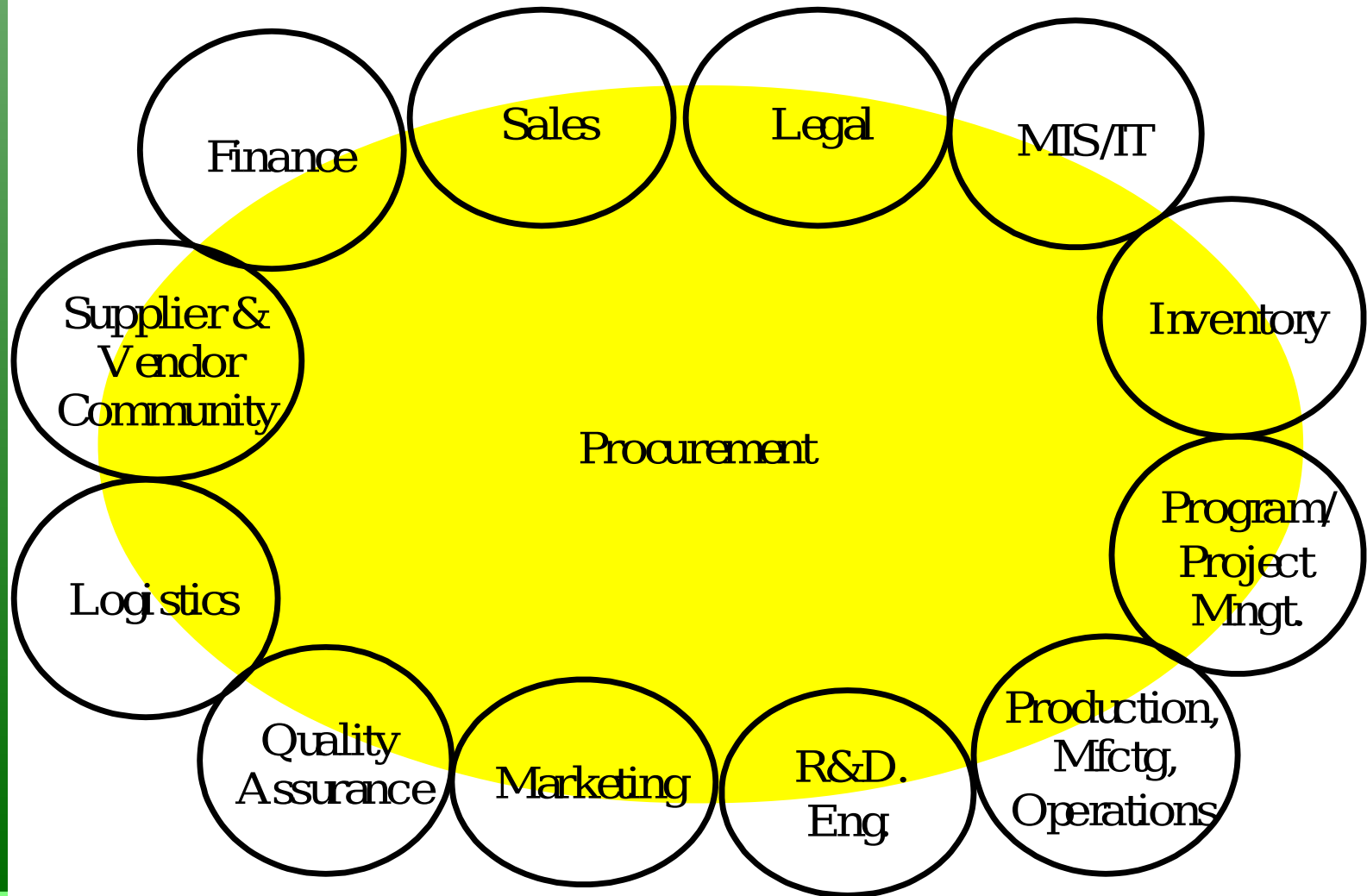
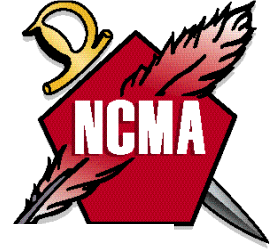
**Procurement Profession**  
(Contract Management, Purchasing,  
Supply Management)



# • *Intermediate State II*



# • ***Acquisition Management***



# • *Implementation*



**Acquisition Management Body of Knowledge (AMBOK)**

